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For Immediate Release

March 9, 2007

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JCI and Marubeni Group Complete Partnership Agreement with Global Solution

Japan Communications Inc. (hereafter JCI) announced today the completion of a partnership agreement with Global Solution K.K. (HQ: Chiyoda-ku, Tokyo, CEO: Setsuo Yamamoto, hereafter Global Solution) in the field of enterprise solution services, a provider of comprehensive network services.

JCI will provide Global Solution with wireless data communication services. Through its own closed network, Global Solution offers a range of VPN services¹ for enterprise customers. This agreement will allow them to add access through wireless data communication to their service menu, thereby offering a combined service.

In order to respond to a diversifying range of customer needs and to provide high-convenience services, JCI is seeking to build on its foundations by strengthening ties with companies that want to provide mobile communication services. Further, building on the technologies and know-how garnered from such partnerships, we are developing our ability to act as an MVNE (Mobile Virtual Network Enabler)² for companies that wish to begin offering mobile communication services.

About Global Solution

Global Solution was established as a strategic unification of the communication and IT businesses of the trading company Marubeni Corporation. Global Solution foresaw the importance of optical fiber in next generation communication. They unified assets such as a national backbone and a cutting-edge Internet Data Center (iDC) in order to provide a comprehensive network service covering a range of solutions, including Internet, iDC and ASP services. VECTANT is the unified brand of communication services provided by Global Solution.

URL: <http://www.vectant.co.jp/>

¹ Product Name: “VECTANT Closed IP Network”, “VECTANT Closed IP Network Smart”, VECTANT Internet VPN Type R”

² MVNE (Mobile Virtual Network Enabler): A business entity which, based on contractual terms, supports an MVNO in the construction of its MVNO operations (excluding companies that own and operate the wireless infrastructure), as defined by the Ministry of Internal Affairs and Communications’ “Guidelines Concerning Applications of the Telecommunications Business Law and the Radio Law Pertaining to Mobile Virtual Network Operators (MVNOs).”

About JCI

Japan Communications Inc. (JCI) was the first to introduce the Mobile Virtual Network Provider (MVNO) business model to the world in 1996. JCI, a publicly listed company in Japan (JPN-9424), is the first and the largest data MVNO in the world. It has pioneered wireless data solutions, which address particular needs of specific customers both in consumer and enterprise markets. Operating as an integrator of wireless and fixed network services with information technology, it is the leading provider of end-to-end wireless data solutions.

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